

**World Trade Center Delaware
Minutes of Meeting of the Board of Directors
March 24, 2021 - 2:00 p.m.
TELECONFERENCE**

World Trade Center Delaware held its regular meeting of the Board of Directors on March 24, 2021 via teleconference for the health and safety of everyone. The meeting was called to order at 2:00 p.m. ET by the Chair of WTC Delaware, Charlie Tomlinson.

The following members of the Board, who constituted a quorum, were on the call:

Kathryn Bradley (on behalf of Eric Casey), Howard Henderson, George Kearns, Brian McGlinchey, Andrew Silverman, Charlie Tomlinson.

Absent:

Carmen Facciolo, Michael Griffin, Jacques Luben, Theophilus R. Nix, Jr., Esq., Anabel Panayotti, Sen. Nicole Poore, Dennis Rochford.

Staff:

Carla Stone, Nesrin Cakiroglu, Michele Chynoweth

Introductory Remarks

Chair Tomlinson opened the meeting at 2:00 p.m. by introducing new Board member Senator Nicole Poore to the other Board members.

Meeting Minutes

The meeting minutes for the WTC Delaware's January 27, 2021 Board meeting were presented by Chair Tomlinson for review and approval. Upon a motion duly made and seconded, the meeting minutes of the January 27, 2021 Board meeting were approved.

Treasurer's Report

President Stone provided an overview regarding the status of WTC Delaware's finances and expenditures. President Stone also advised and presented to the Board the WTC Delaware's projected FY 2021 March-June & FY July-June budget. Upon motion duly seconded, the projected budget was unanimously approved and adopted. The board also approved to transfer \$5,000.00 (five thousand dollars) to WTC Delaware's rainy-day savings account.

President's Report

OPERATIONS AND REVENUES: President Stone provided updates on the WTC Delaware's operations and most recent workstreams.

GALA: WTC Delaware will hold its 2020 Gala, initially scheduled for October 22, 2020 as a combined event, both at the Hotel Du Pont and virtually in 2021 and honor the Secretary of State of Delaware, Jeffrey W. Bullock with the WTC Delaware Champion of Trade Award. A new date will be announced soon. The date and format for the 2021 Gala is under consideration.

PROGRAMS: All 2021 WTC Delaware activities will be offered digitally until the appropriate guidance is received from health authorities.

“Are You Ready for Blockchain”, February 26 at 1:30 pm ET: A teleconference titled “Are You Ready for Blockchain?” featuring Michael Marquardt, the CEO of Global Kompass Strategies, Inc., was hosted by WTC Delaware to give an overview of this exciting new data technology platform and discuss its importance to local businesses and international trade. (33 registrations)

“Afghanistan Beyond the Headlines”, March 9 at 8:30 am ET: Business leaders from Delaware and Afghanistan met via a “live” virtual conference hosted by the WTC Delaware and WTC Kabul to hear about a host of present and future opportunities for trade and investment between both countries and take advantage of a wide range of resources readily available. The conference featured a range of VIP global and U.S. speakers from The U.S. Embassy in Kabul, the Embassy of Afghanistan, Washington, the U.S. Department of Commerce, the International Trade Administration, the Office of the General Counsel, the Port of Wilmington (GulfTainer) and U.S. Senator Chris Coons and U.S. Representative Lisa Blunt Rochester. (97 registrations and 801 individuals viewed video since March 9)

Rotary Club of Wilmington/WTC Pune, March 11 at Noon: A virtual discussion of business opportunities in Pune, India by World Trade Center Pune, India’s Chief Innovation Officer Niraj Khinvasara. Pune is located in the fastest growing region of India and the home of the Serum Institute and center of the vaccine production in India as well as advanced manufacturing, among other industries with potential for collaboration with Delaware. (Attendance to be confirmed)

“Fearless Leaders in International Business”, March 23 at 10 am ET: A spectacular lineup of World Trade Center women leaders from around the globe presented an online panel discussion on what it means to be “Fearless Leaders” and strategically manage the most considerable work-life shift in world history yesterday to a worldwide audience in honor of International Women’s month. (108 registrations)

WTCA General Assembly and Trade Show, April 27-29: President Stone encouraged all the board members to take an advantage of the opportunity to participate in the World Trade Centers Association General Assembly, which is the association's premier annual event, gathering representatives from member World Trade Centers (WTCs) and their business networks. It is free to all of the Association members in good standing. B2B networking via Artificial Intelligence (AI)-powered matchmaking will be offered during the entire program in addition to two half-days of livestream programming.

Chair Report

Executive Session to Discuss Board Confidential Matters. Confidential discussion, no minutes released.

INTERNATIONAL DELAWARE: Chair Tomlinson provided some information about the timing and theme of WTC Delaware's fifth edition of International Delaware Magazine, a supplement to Delaware Business Times. It will be released the first week of December with the theme of science and technology, focusing on the biomedical and healthcare sectors.

Next Meeting Date

The next meeting of the Board of Directors will be held virtually on May 19, 2021, from 2:00 p.m. to 3:00 p.m. ET.

Adjournment

Closing remarks and thanks were presented both by Chair Tomlinson and President Stone. There being no further business before the Board, the meeting was adjourned at 3:10 p.m. ET.